

PRICING- Financial Mappers LITE



Financial Mappers Lite has recently added the feature of a *Lite Premium Client*. This client has access to all the features of the software, except, plans are limited to one, which can be updated.

Clients are referred to as:

- Lite Clients (5-years)
- Lite Premium Client (full plan and reports)

In addition there are two versions of Financial Mappers Lite, the second being referred to as Financial Mappers Lite^{PLUS}.

Financial Mappers Lite is a model where the company chooses to provide the service free of charge on an annual basis, until they choose to stop the client's subscription. The company can charge clients for the service. All fees due to Financial Mappers are paid directly to Financial Mappers and the client does not know the cost of those fees.

Financial Mappers Lite^{PLUS} is a model where the company provides the client with a free 12-month subscription to *Financial Mappers LITE*, followed by the client continuing the subscription if they choose. At the end of the 12-months, the client will be invited to continue their subscription as either a Lite or Lite Premium subscription. The client also can upgrade to *Lite Premium*, at any time, and will be billed via STRIPE. (Annual renewals will continue from the time of the upgrade)

Subscription Rates payable, including GST are:

(Overseas companies do not pay GST of 10%)

- Lite Client
 - Company Subscription: \$22.00 per annum (\$20 Excluding GST)
 - Client Subscription: \$29.95 per annum
- Premium Client
 - Company Subscription: \$55.00 per annum (\$50 Excluding GST)
 - Client Subscription: \$59.95 per annum

Company Funded Fees

Subscriptions made by the Company are discounted to the Client rate and are billed monthly by the *Financial Mappers* for each new registration in the previous month.

Note on Fees: The company may make their own arrangements to bill, the client for access to the software. Therefore, you could provide this service to clients and ensure that you make a profit on the supply of your white labelled product.

Some **Financial Advisers**, and others, may see this as a means of keeping low level clients in the sales funnel, providing a valuable service and educational program. When the time comes for the client to reach out for advice, they are most likely to reach out to you.

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Client Funded Fees

The company pays the first year's subscription at a cost of \$22.00, thereafter the client is asked by *Financial Mappers* if they would like to continue the subscription at an annual fee of \$29.95 for Lite and \$59.95 for Premium Lite. In this case, *Financial Mappers* will automate the client's billing through STRIPE.

The client can upgrade to Premium at any time at their cost. There is no refund of the company paid fee of \$22 for the first year.

Note on Platforms:

Generally, one company would have one URL for the whole company with all their clients listed on the same platform. However, there may be circumstances such as in an Accountancy or Mortgage Broking company where each accountant or mortgage broker, wants to keep their list of clients and the reports they receive only for themselves. If this is the case, then each accountant or broker would setup their own URL, where only they would have access. There is a License Fee for each URL (platform).

For Example: If John Smith works for Good Advice and wants his own platform, then he may choose the subdomain: [John_Smith_GoodAdvice](#). Thus, the URL would be:

https://John_Smith_GoodAdvice.financialmappers.com.au/ (If this is your preferred option, please advise at the time of signing contract.)

Licensee Fees for each URL:

The annual fee is \$1,200 (Excluding GST) - \$1,320 (Including GST)